QUESTIONS 1: If all systems functions can be accomplished with a more cost/effective solution will the County amend the ITB to state on page 7, “Estimated Equipment List” to read “Or equivalent”?

No. The manufacturers listed are required for compatibility with existing infrastructure.

QUESTION 2: What will the extreme network switches be used for? Page 5 states that Dante audio paths will be transported on these expensive switches but Dante does not require expensive managed extreme switches so what is the requirement for these switches and can an alternative be proposed that is more cost/effective?

Extreme Network Switches are a requirement of the bid to ensure standardization and compatibility with existing infrastructure throughout all court facilities. The specific purpose for which these switches will be utilized by the Court is outside the scope of work of this ITB.

QUESTION 3: Page 9, Section 7, Warranty states the bid will include a line item for overnight replacement of failed equipment, but page 8 has an extensive list of Attic Stock, what is that for?

“Attic stock” consists of parts to be placed in inventory, for use at the Court’s discretion. The use and maintenance of “attic stock” is not a responsibility of the vendor.
**QUESTION 4:** Page 9, Section 7 Warranty asks for the inclusion of a line item for continued service but it will not be included as part of the total cost of the project or award, what is the purpose of this line item if not to evaluate the award?

Budgetary considerations in determining the cost of an ongoing services agreement and, as stated in the bid, will not be considered in evaluating the award. See Section 16 Evaluation Criteria for the list of items that will be considered in evaluating the award.

**QUESTION 5:** Page 11, Section 14.g. states the vendor must provide audited financial statements. The requirement to have audited statements is expensive and not a normal practice done by small businesses. They are not a requirement of the taxing authorities and not in concert with an economical way of managing expenses. We ask that the County waive the requirement for audited statements and substitute instead a “proof of financial viability and the ability to meet the requirements of this contract”.

In lieu of the stated requirement for audited financial statements and the most recent Dun and Bradstreet reports (or equivalent), Vendors may submit an affidavit demonstrating proof of financial viability and the ability to satisfy the requirements of the ITB.